



Posted 08/27/2014 JW

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CANNON BUILDING
861 SILVER LAKE BLVD., SUITE 203
DOVER, DELAWARE 19904-2467

STATE OF DELAWARE
REAL ESTATE COMMISSION

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PUBLIC MEETING NOTICE: REAL ESTATE EDUCATION COMMITTEE

MEETING DATE AND TIME: Thursday, September 4, 2014 at 9:30 a.m.

PLACE: Division of Professional Regulation
861 Silver Lake Boulevard, Cannon Building
Second Floor Conference Room A
Dover, Delaware

AMENDED AGENDA
(Amended items are denoted with an asterisk)

- 1.0 Call to Order
- 2.0 Review and Approval of Minutes
 - 2.1 Meeting Minutes – August 7, 2014
- 3.0 Unfinished Business
 - 3.1 Review Previously Tabled Instructor Application for Bill Lublin
- 4.0 New Business
 - 4.1 Update from the Commission – Mr. Riale
 - 4.2 Review of Course Provider Applications
 - 4.2.1 Course Provider: Delaware Association of Realtors
 - 4.2.1.1 Course Title: Cool Tech Tools
Credit Hours: 3.0
Module: 7
 - 4.2.2 Course Provider: Jack Lingo, Inc., REALTOR
 - 4.2.2.1 Course Title: Professional Standards
Credit Hours: 3.0
Module: 2
 - *4.2.2.2 Course Title: Today, Tomorrow and Yesterday
Credit Hours: 3.0
Module: 1
 - *4.2.2.3 Course Title: First Time Home Buyers – Guiding a Buyer into a First Home
Credit Hours: 3.0
Module: 3 or 7

- 4.2.3 Course Provider: Ward & Taylor, LLC
 - 4.2.3.1 Course Title: Nuts & Bolts of Home Inspection
Credit Hours: 3.0
Module: 3 or 7
 - *4.2.3.2 Course Title: Real Estate “Jeopardy”
Credit Hours: 3.0
Module: 1 or 2
 - *4.2.3.3 Course Title: Real Estate “Jeopardy”
Credit Hours: 3.0
Module 3 or 6
 - *4.2.3.4 Course Title: Real Estate “Jeopardy”
Credit Hours: 3.0
Module: 4 or 5
- *4.2.4 Course Provider: Sussex County Association of Realtors
 - 4.2.4.1 Course Title: Being a Prepared Tenant in Delaware
Credit Hours: 3.0
Module: 3 or 5 or 6 or 7
- *4.2.5 Course Title: The CE Shop, Inc.
 - 4.2.5.1 Course Title: Basics of Real Estate Taxation
Credit Hours: 6.0
Module: 7
 - 4.2.5.2 Course Title: Diversity: Your Kaleidoscope of Clients
Credit Hours: 3.0
Module: 7
 - 4.2.5.3 Course Title: Foundations of Real Estate Finance
Credit Hours: 6.0
Module: 7
 - 4.2.5.4 Course Title: From Contract to Keys
Credit Hours: 6.0
Module: 7
 - 4.2.5.5 Course Title: Keeping it Honest: Understanding Real Estate and Mortgage Fraud
Credit Hours: 3.0
Module: 7
 - 4.2.5.6 Course Title: Selling to Your Sphere of Influence
Credit Hours: 3.0
Module: 7
 - 4.2.5.7 Course Title: Title & Escrow: Two Families. One Transaction
Credit Hours: 3.0
Module: 7

- 4.2.5.8 Course Title: Code of Ethics: Good for Your Clients and Your Business
Credit Hours: 3.0
Module: 2
- 4.2.5.9 Course Title: Did You Serve? Identifying Homebuying Advantages for Veterans
Credit Hours: 3.0
Module: 7

4.3 Review of Instructor Applications

- 4.3.1 Carol Martin
Continuing Education: Module 6; Module 7 – Accredited Luxury Home Specialist (ALHS); New Home Construction; Buyer Representation
- *4.3.2 Juli Giles
Continuing Education: New Licensee Modules 1 – 4
- *4.3.3 John Hanenfeld
Continuing Education: Module 7 – Realtors and Auctions; Auctions & Real Estate; History of Real Estate Auctions; Growth of Auctions

Pre-Licensing: Real Estate Sales
- *4.3.4 Michael McAllister
Continuing Education: New Licensee Modules 1 – 4; Continuing Education Modules 1 - 7

4.4 Review Requests for Reconsideration of Instructor Approval

- 4.4.1 AJ Johnson – Requesting Reconsideration for Approval of Module 7 (Fair Housing)
- *4.4.2 Andrew Wetzel. – Requesting Reconsideration for Approval of Modules 2 and 6

5.0 Correspondence

6.0 Other Business before the Committee (for discussion only)

7.0 Public Comment

8.0 Next Meeting – October 2, 2014 at 9:30 a.m.

9.0 Adjournment

Please Take Note: To assure consideration of an application at a meeting, the Board office must receive all of these items no later than 4:30 p.m. ten full working days before the meeting date:

- Completed, signed and notarized application form,
- Fee payment, and
- All required documentation.

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A final amended agenda will be published to reflect any items received after the original agenda is posted.

Unforeseen circumstances may result in a meeting being cancelled due to a lack of quorum.

Pursuant to 29 Delaware Code, Section 10004(e)(2), the Board shall pre-announce or pre-publish all Executive Sessions; however, such agenda shall be subject to change to include additional items including Executive Sessions which arise at the time of the body's meeting.

MEMBERS: PLEASE CALL THE BOARD OFFICE AT 302-744-4500 OR EMAIL customerservice.dpr@state.de.us IMMEDIATELY IF YOU CANNOT ATTEND THE MEETING. THANK YOU.